

AGENDA OVERVIEW

Day 1	Thursday, 5 March 2026	
Venue	Verona Suite	Pisa Boardroom
07:30	Registration and Networking	
08:30	Opening Welcome – 4Sight Leadership Tertius Zitzke Group CEO Nick Botha Chief Partner Officer Denzil Moorcroft Sales Director - Channel Partners	
08:50	Reimagining the Channel for the AI Era Edmund Lombard	
09:10	ISV Spotlight Session – insightsoftware Jennifer Warawa, Ibrahim Parwaz, Rekha Shinh	Designations and Compliance Kylie du Toit
09:30	AI-Powered Opportunity for SMB & Channel Success - Activate, Accelerate, & Win Together Jean Haddad, Cynthia Akiki	
09:50	ISV Spotlight Session – Rectron: Innovative Hardware & Technology Solutions Callum McAdam	
10:10	Panel Discussion – Trust by Design: Responsible AI, POPIA, & Data Security Aldo van Tonder, Loyiso Gura, Aldert van Wyngaard	
10:30 Morning Tea - Verona Suite		
10:50	Guest Speaker: Leadership in an Exponential AI Age Herman Singh	Designations and Compliance Kylie du Toit
11:10	ISV Spotlight Session – Payroll Evolution: From Manual Processes to Intelligent Automation Sandra Crous	
11:30	ISV Spotlight Session – IDU Margie Whitten	
11:50	Panel Discussion – Partnering for Growth: Real Talk from the Field Nick Botha, Loyiso Gura, Aldert van Wyngaard, Jean Haddad, Cynthia Akiki	
12:10 Lunch at Punchinello's and ISV Partner Showcase		
Thursday, 5 March 2026 Venue: Montecasino Conference Room Banquet Dinner		
18:00 - 22:00	Formal Awards Gala Dinner with Entertainment	

Day 2	Friday, 6 March 2026					
Venue	Siena	Firenze	Verona 1	Verona 2/3	Pisa Boardroom Session 1 – Fully Booked presented by Eugene Cronje 07:30 Registration and Networking	Lucca Boardroom
08:00	Registration and Networking				AI Made Practical for Microsoft Partners	Designations and Compliance Kylie du Toit
08:30	Sage – Driving Partner Growth and Innovation with AI and Collaboration for FY26 and Beyond Jordaan Burger, PJ Bishop, Gerhard Hartman	ISV Solution – OSA International Eddie de Vries, Marli du Toit	ISV Solution – Microsoft Surface Devices Jenna Wands, Angelo Louverdis	ISV Solution – Anthology David Millington, Melvin Govender	The 7 Stages of AI – How Partners Build Agents That Drive Business Outcomes	
09:00		Marketing-as-a-Service (MaaS) – Driving Partner Growth Through Digital Marketing Zanneleen Wallace	Understanding Microsoft Designations: Elevating Partner Competency Nick Botha		Core Concepts, Integration, Security, & Lifecycle of AI Agents	
09:30		4Sight Marketplace – How to Unlock Efficiency and Growth as a Microsoft Partner Lizanne Ruddle		Mastering the Azure Customer Journey: From First Lead to Lifetime Value Aldert van Wyngaard		
10:00 Morning Tea - Verona 2 & 3						
10:30	ISV Solution – ERS Biometrics Zander Els	Innovate with AI Apps and Agents Katlego Thupana	ISV Solution – Simplify Payroll with Dynamics Payroll Lohann Nagel, Theaan Knoetze	Copilot for Microsoft 365 – From Conversation to Conversion: Unlocking Business Value with Copilot Chat and the Journey to Paid Subscriptions Loyiso Gura	Hackathon Briefing & Challenge Overview Agent Hackathon (Bring your own laptop)	Designations and Compliance Kylie du Toit
11:00	ISV Solution – XFour Jaco Smit, Elisia Cronje	Unlocking Productivity and Security – How Microsoft Business Premium and Copilot Bundles Transform SMB Workflows Loyiso Gura	AI Business Process Updates (FY26) – Partner Pulse Check FY26 Katlego Thupana	Business Central – Intelligent Extensions: Leveraging AI and MCP to Transform Your Business Central Solutions – Are your Business Central Extensions Ready for the AI Revolution?	Build Sprint (Practical Session) Demos & Pitches Hackathon Awards	
11:30	ISV Solution – BEE123 Saul Symanowitz			Msangi Masera		
12:00 Lunch at Punchinello's and ISV Partner Showcase					Pisa Boardroom Session 2 – Limited Seats Available presented by Eugene Cronje	12:00 Lunch at Punchinello's and ISV Partner Showcase
13:00	ISV Spotlight Session – insightsoftware Deep Dive Ibrahim Parwaz, Rekha Shinh	ISV Session – Acronis Jacques Smit	Copilot for Microsoft 365 – From Conversation to Conversion: Unlocking Business Value with Copilot Chat and the Journey to Paid Subscriptions Loyiso Gura	D365 Customer Insights – Journeys & Data Workshop (Technical Deep Dive) Katlego Thupana	AI Made Practical for Microsoft Partners	Designations and Compliance Kylie du Toit
13:30		ISV Session – BoardPAC Philip Boshoff			The 7 Stages of AI – How Partners Build Agents That Drive Business Outcomes	
14:00	ISV Solution – 4asset ISV Solution – 4verify Hein Pieterse	ISV Spotlight Session – IDU Deep Dive – Redefining FP&A: Clarity, Control, and Confidence with IDU Margie Whitten	ISV Solution – Navertica Terrance Naidoo	The Strategic Advantage of CSP Charity and Education Licensing Salomay Gower	Core Concepts, Integration, Security, & Lifecycle of AI Agents	
14:30		MSP – What 4Sight Can Offer Your Customers Today Aldo van Tonder	ISV Solution – POS365 Mathias Iversen, Solbjorg Howarth			
14:40						
15:00 Afternoon Tea - Verona 2 & 3						
15:30					Hackathon Briefing & Challenge Overview Agent Hackathon (Bring your own laptop)	
16:00 - 17:00					Build Sprint (Practical Session) Demos & Pitches Hackathon Awards	

