

AGENDA OVERVIEW

Day 1	Thursday, 5 March 2026		Day 2	Friday, 6 March 2026							
Venue	Verona Suite	Pisa Boardroom	Venue	Siena	Firenze	Verona 1	Verona 2/3	Pisa Boardroom Session 1 – Fully Booked presented by Eugene Cronje, Heinrich Beineke 07:30 Registration and Networking	Lucca Boardroom		
07:30	Registration and Networking		08:00	Registration and Networking						AI Made Practical for Microsoft Partners	
08:30	Opening Welcome – 4Sight Leadership Tertius Zitzke Group CEO Nick Botha Chief Partner Officer Denzil Moorcroft Sales Director - Channel Partners		08:30	Sage – Driving Partner Growth and Innovation with AI and Collaboration for FY26 and Beyond Jordaan Burger, Martini Hyman, Fred Van Bijlon, and Armand van der Merwe	ISV Solution – OSA International Eddie de Vries, Marli du Toit	ISV Solution – Microsoft Surface Devices Angelo Louverdis	ISV Solution – Anthology Melvin Govender	The 7 Stages of AI – How Partners Build Agents That Drive Business Outcomes	Designations and Compliance Kylie du Toit		
08:50	Reimagining the Channel for the AI Era Edmund Lombard Microsoft		09:00		Marketing-as-a-Service (MaaS) – Driving Partner Growth Through Digital Marketing Zanneleen Wallace	Understanding Microsoft Designations: Elevating Partner Competency Nick Botha	Mastering the Azure Customer Journey: From First Lead to Lifetime Value Aldert van Wyngaard				
09:10	ISV Spotlight Session – insightsoftware Jennifer Warawa, Andrew Knox and Ibrahim Parwaz		09:30	4Sight Marketplace – How to Unlock Efficiency and Growth as a Microsoft Partner Lizanne Ruddle							
09:30	AI opportunities and GTM – Practical guidance for partnersr Lionel Moyal Microsoft		10:00 Morning Tea - Served Outside								
09:50	ISV Spotlight Session – Rectron: Innovative Hardware & Technology Solutions Callum McAdam		10:30	ISV Solution – ERS Biometrics Zander Els	Innovate with AI Apps and Agents Katlego Thupana	ISV Solution – Simplify Payroll with Dynamics Payroll Lohann Nagel, Theaan Knoetze	Copilot for Microsoft 365 – From Conversation to Conversion: Unlocking Business Value with Copilot Chat and the Journey to Paid Subscriptions Loyiso Gura	Hackathon Briefing & Challenge Overview <i>Agent Hackathon (Bring your own laptop)</i>	Designations and Compliance Kylie du Toit		
10:10	Panel Discussion – Trust by Design: Responsible AI, POPIA, & Data Security Aldo van Tonder, Loyiso Gura, Aldert van Wyngaard		11:00	ISV Solution – XFour Elisia Cronje	Unlocking Productivity and Security – How Microsoft Business Premium and Copilot Bundles Transform SMB Workflows	AI Business Process Updates (FY26) – Partner Pulse Check FY26 Katlego Thupana	Business Central – Intelligent Extensions: Leveraging AI and MCP to Transform Your Business Central Solutions – Are your Business Central Extensions Ready for the AI Revolution? Msangi Masera	Build Sprint (Practical Session) Demos & Pitches Hackathon Awards			
10:30 Morning Tea - Served Outside			11:30	ISV Solution – BEE123 Saul Symanowitz	Loyiso Gura						
10:50	Guest Speaker: Leadership in an Exponential AI Age Herman Singh		12:00 Lunch at Punchinello's and ISV Partner Showcase						Pisa Boardroom Session 2 – Limited Seats Available presented by Eugene Cronje, Heinrich Beineke	12:00 Lunch at Punchinello's and ISV Partner Showcase	
11:10	ISV Spotlight Session – Payroll Evolution: From Manual Processes to Intelligent Automation Sandra Crous		13:00	ISV Spotlight Session – insightsoftware Deep Dive Rekha Shinh and Ugesan Pillai	ISV Session – Acronis Jacques Smit	Copilot for Microsoft 365 – From Conversation to Conversion: Unlocking Business Value with Copilot Chat and the Journey to Paid Subscriptions Loyiso Gura	D365 Customer Insights – Journeys & Data Workshop (Technical Deep Dive) Katlego Thupana	AI Made Practical for Microsoft Partners	Designations and Compliance Kylie du Toit		
11:30	ISV Spotlight Session – Streamlined, Connected, Strategic FP&A with IDU Margie Whitten		13:30		ISV Session – BoardPAC Philip Boshoff			The Strategic Advantage of CSP Charity and Education Licensing Salomay Gower		The 7 Stages of AI – How Partners Build Agents That Drive Business Outcomes	
11:50	Panel Discussion – Partnering for Growth: Real Talk from the Field Nick Botha, Loyiso Gura, Aldert van Wyngaard, Elaine Van Der Plank Microsoft		14:00	ISV Solution – 4asset ISV Solution – 4verify Hein Pieterse	ISV Spotlight Session – IDU Deep Dive – Redefining FP&A: Clarity, Control, and Confidence with IDU Margie Whitten	ISV Solution – Navertica Stanislav Matysek	Core Concepts, Integration, Security, & Lifecycle of AI Agents				
12:10 Lunch at Punchinello's and ISV Partner Showcase			14:30		ISV Solution – POS365 Mathias Iversen, Solbjorg Howarth						
Thursday, 5 March 2026 Venue: Montecasino Conference Room Banquet Dinner			14:40	MSP – What 4Sight Can Offer Your Customers Today Aldo van Tonder							
18:00 - 23:00	Formal Awards Gala Dinner with Entertainment		15:00 Afternoon Tea - Served Outside								
			15:30					Hackathon Briefing & Challenge Overview <i>Agent Hackathon (Bring your own laptop)</i>			

